

405.102F1 Competitive Bid Analysis & Justification of Vendor Selection



Purchases of goods or services with a value greater than \$5,000 require the procurement of no less than three (3) written bids/proposals (see policy 405.101P: Purchasing and 405.102P: Competitive Bidding). Using this form, purchasers will analyze the information received from each bidder and justify the selection of the winning vendor.

Employee Name	Email	Phone
Department	GL Account Number(s) for	this Transaction
Budget Manager	Dean (if applicable)	Divisional VP/Executive Director
Section 2: Bid Overviev	v	
Project Name:		
Description of goods/servi	ces requested (fill box below or attach sp	ecifications sent to bidders):
Explanation of need for th	e good(s)/service(s):	

Section 3: Bid Analysis (mark the box next to the winning bid)

	L	Bid#1		
Vendor N	Name		Vendor Contact	
Phone	Fax		Email	
Address			City	State Zip
Checkli	ist (complete and initial all sections)			
	Price:			
	☐ Total proposed price: \$			
	☐ Negotiated for best available price?			
	Early or auto payment discount available?Payment requirements to receive discount:	☐ Yes	□ No	
	☐ Non-profit discount available?	☐ Yes		
	Payment Method (Options below are listed in ord		-	1
	☐ Credit Card (no service fee) ☐ Invoice/Direct Bill	der of office	risity preference.	'
	Shipping or Delivery Terms Free shipping/delivery available?	□ Yes	□No	
	Sales Tax Exemption: Vendor has been notified o	f University	's tax-exempt sta	tus.
	Property Tax Exemption			
	☐ Property taxes are not included in this purcha			
	☐ Vendor would not negotiate to exclude proper	•	•	
	Vendor Insurance (for services): Vendor is appro Business Services (contact Administrative Services ☐ General Liability Insurance (\$1,000,000 per e ☐ Workers' Compensation Insurance (\$500,000 ☐ No coverage* − explain:	s or the Direvent; \$2,00	ector of Business (0,000 aggregate)	Services with insurance questions).
	*NOTE: Except in rare cases, lack of general University. Exceptions to this policy must be and attached to this form.	· ·	= -	
	Construction Only: Retention/Performance Bond	d		
	University policy requires that for each constructi	on project	a payment retenti	ion fund be established or a
	performance bond obtained.			
	Retention Fund:			
	Amount: \$ GL Account: _			

	Construction Only: Builder's Risk Insurance	
7	The university strongly prefers to procure its own builder's risk coverage.	
F	Party responsible for builders risk coverage: University Vendor	
l	f vendor insists on supplying coverage, list vendor's provider:	
[☐ Vendor's coverage documents attached.	
1	Fimeliness	
\	Vendor is able to meet the timelines (if any) established in the bid specs?	☐ Yes ☐ No
(Quality	
·	Product(s)/Services offered meet quality standards established in the bid specs?	☐ Yes ☐ No
	Maintenance (if applicable; if not applicable, mark N/A on the initial line)	
	Vendor will be able to provide maintenance for the length of the contract?	□ Yes □ No
	Additional costs for maintenance?	☐ Yes ☐ No
	5	_ 165 116
	Customer Service	
	Vendor provided satisfactory customer service during the bid process?	☐ Yes ☐ No
	Preparer believes customer service will be satisfactory if chosen?	☐ Yes ☐ No
	If no, explain:	
	, orpiani	
Vendor Pi	ros:	
7 611 401 11		
Vendor Co	ons:	
Comment	tc·	
Comment		
If this is th	he chosen bid, other factors that influenced the decision:	
1		

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I BIO	#/

Vendor I	Name		Vendor Contact		
Phone	Fax		Email		
Address			City	State	Zip
Checkl	ist (complete and initial all sections)				
	Price:				
	☐ Total proposed price: \$	_			
	☐ Negotiated for best available price?				
	☐ Early or auto payment discount available? Payment requirements to receive discount:	☐ Yes	□ No		
	☐ Non-profit discount available?	☐ Yes	□ No		
	Payment Method (Options below are listed in order	er of Unive	ersity preference.)		
	□ Credit Card (no service fee)□ Invoice/Direct Bill				
	If no purchase discount was available, negotiate th Terms: Shipping or Delivery Terms	e iongest	payment terms av	allable (fliust be	ess than 90 days).
	Free shipping/delivery available?	☐ Yes	□ No		
	Sales Tax Exemption: Vendor has been notified of	University	's tax-exempt stat	us.	
	Property Tax Exemption				
	$\ \square$ Property taxes are not included in this purchas	se.			
	☐ Vendor would not negotiate to exclude proper	ty tax fror	m purchase.		
	Vendor Insurance (for services): Vendor is appropriate Business Services (contact Administrative Services ☐ General Liability Insurance (\$1,000,000 per events)	or the Dire	ector of Business S		
	 □ Workers' Compensation Insurance (\$500,000) □ No coverage* – explain: 			npany; WC not re	equired.
	*NOTE: Except in rare cases, lack of general lia University. Exceptions to this policy must be a and attached to this form.	•		•	•
	Construction Only: Retention/Performance Bond				
	University policy requires that for each construction	n project a	a payment retention	on fund be estab	lished or a
	performance bond obtained.				
	performance bond obtained. Retention Fund: Amount: \$ GL Account:				

	Construction Only: Builder's Risk Insurance	
	The university strongly prefers to procure its own builder's risk coverage.	
	Party responsible for builders risk coverage: \square University \square Vendor	
	If vendor insists on supplying coverage, list vendor's provider:	
	☐ Vendor's coverage documents attached.	
	Timeliness	
	Vendor is able to meet the timelines (if any) established in the bid specs?	☐ Yes ☐ No
	Quality	
	Product(s)/Services offered meet quality standards established in the bid specs?	☐ Yes ☐ No
	Maintenance (if applicable; if not applicable, mark N/A on the initial line)	
	Vendor will be able to provide maintenance for the length of the contract?	☐ Yes ☐ No
	Additional costs for maintenance?	☐ Yes ☐ No
	\$	
	Customer Service	
	Vendor provided satisfactory customer service during the bid process?	☐ Yes ☐ No
	Preparer believes customer service will be satisfactory if chosen?	☐ Yes ☐ No
	If no, explain:	_ 165 _ 110
	-7,- F	
	<u> </u>	
Vendor	Pros:	
_		
Vendor	Cons:	
Comme	ents:	
If this is	s the chosen bid, other factors that influenced the decision:	

□ Bid#3

Vendor N	Name		Vendor Contact		
Phone	Fax		Email		
Address			City	State	Zip
Checkli	ist (complete and initial all sections)				
	Price:				
	☐ Total proposed price: \$				
	☐ Negotiated for best available price?	_			
	☐ Early or auto payment discount available?	☐ Yes	□ No		
	Payment requirements to receive discount:				
	□ Non-profit discount available?	☐ Yes	□ No		
	Payment Method (Options below are listed in orde	r of Unive	ersity preference.)		
	☐ Credit Card (no service fee)☐ Invoice/Direct Bill				
	If no purchase discount was available, negotiate the Terms:	e longest _l	oayment terms ava	ilable (must be l	ess than 90 days)
	Shipping or Delivery Terms Free shipping/delivery available?	□ Yes	□ No		
	Sales Tax Exemption: Vendor has been notified of U			ıc	
	Property Tax Exemption	Jiliversity	s tax-exempt statu	15.	
	☐ Property taxes are not included in this purchase	Δ			
	☐ Vendor would not negotiate to exclude property		n purchase.		
	Vendor Insurance (for services): Vendor is appropr	•	•	certificates sent	to the Director o
	Business Services (contact Administrative Services of	-	· ·		
	☐ General Liability Insurance (\$1,000,000 per eve	nt: \$2.00	0,000 aggregate)		
	= 00.10.41 ±142.11.1 11.10.1 (4±)000,000 pc. 010	, + =,	, 00 0 ,		
	☐ Workers' Compensation Insurance (\$500,000)		:	pany; WC not re	equired.
			:	pany; WC not re	equired.
	☐ Workers' Compensation Insurance (\$500,000)		:	pany; WC not re	equired.
	☐ Workers' Compensation Insurance (\$500,000)	OR □ Sin	gle-Employee Com	v a service vendo	or from use by the
	 □ Workers' Compensation Insurance (\$500,000) □ No coverage* – explain: *NOTE: Except in rare cases, lack of general lia 	OR □ Sin	gle-Employee Com	v a service vendo	or from use by the
	 □ Workers' Compensation Insurance (\$500,000) or No coverage* – explain: *NOTE: Except in rare cases, lack of general liad University. Exceptions to this policy must be appended attached to this form. Construction Only: Retention/Performance Bond 	OR □ Sin	gle-Employee Com erage will disqualify n writing by the Vic	a service vendo e President for	or from use by the Administration
	□ Workers' Compensation Insurance (\$500,000) or No coverage* – explain: *NOTE: Except in rare cases, lack of general liated University. Exceptions to this policy must be appeared and attached to this form. Construction Only: Retention/Performance Bond University policy requires that for each construction	OR □ Sin	gle-Employee Com erage will disqualify n writing by the Vic	a service vendo e President for	or from use by the Administration
	□ Workers' Compensation Insurance (\$500,000) or No coverage* – explain: *NOTE: Except in rare cases, lack of general liad University. Exceptions to this policy must be appeared attached to this form. Construction Only: Retention/Performance Bond University policy requires that for each construction performance bond obtained.	OR □ Sin	gle-Employee Com erage will disqualify n writing by the Vic	a service vendo e President for	or from use by the Administration
	□ Workers' Compensation Insurance (\$500,000) or No coverage* – explain: *NOTE: Except in rare cases, lack of general liated University. Exceptions to this policy must be appeared and attached to this form. Construction Only: Retention/Performance Bond University policy requires that for each construction	or □ Sin	gle-Employee Comerage will disqualify nwriting by the Vic	a service vendo e President for n fund be estab	or from use by the Administration

	Construction Only: Builder's Risk Insurance		
	The university strongly prefers to procure its own builder's risk coverage.		
	Party responsible for builders risk coverage: \Box University \Box Vendor		
	If vendor insists on supplying coverage, list vendor's provider:		 -
	☐ Vendor's coverage documents attached.		
	Timeliness		
	Vendor is able to meet the timelines (if any) established in the bid specs?	☐ Yes	□ No
	Quality		
	Product(s)/Services offered meet quality standards established in the bid specs?	☐ Yes	□ No
	Maintenance (if applicable; if not applicable, mark N/A on the initial line)		
	Vendor will be able to provide maintenance for the length of the contract?	☐ Yes	□ No
	Additional costs for maintenance?	☐ Yes	□ No
	\$		
	Customer Service		
	Vendor provided satisfactory customer service during the bid process?	☐ Yes	□ No
	Preparer believes customer service will be satisfactory if chosen?	☐ Yes	□ No
	If no, explain:		
Vendor	Pros:		
Vendor	Cons:		
Comme	ents:		
If this is	the chosen bid, other factors that influenced the decision:		

Buc	dget Administrator's Printed Name	Signature	Date
Req	luester's Printed Name	Signature	Date
	I hereby declare that there is a poten attached form 400.002F1 or 400.002	itial conflict of interest with the selection of F2.	of this vendor. See disclosure on
		OR	
□ I certify that neither I, any member of my family, nor any member of my department is an employee of the vendor, nor am I, any member of my family, or any member of my department related to any employee of selected vendor; I further certify that neither I, any member of my family, nor any member of my department financial interest in the selected vendor or stand to gain from use of the vendor.			
	I certify that this purchase is in comp	liance with all University purchasing polici	es and standards of business conduct.
	I certify that the information above is	s correct to the best of my knowledge.	
	•		

Section 5: Next Steps

- A. Attach this form to your purchase order requisition.
- B. Attach the following items to your purchase order requisition:
 - The specifications for the bid
 - A copy of the bids received from all vendors
 - Copies of all insurance documents received from all bidders

Section 4: Compliance and Conflict of Interest Certification

- Copies of all contracts/agreements related to the bid
- Conflict of interest disclosures (form 400.002F1 or 400.002F2), if applicable
- C. Keep copies of <u>all</u> bid documentation in your files for three (3) years or the life any applicable contract, whichever is longer.
- D. An electronic copy of all documentation related to the winning bid must be transmitted to Administrative Services (admserv@drury.edu) for filing.